

IT'S SPRING AT SPITZER NOW!

We're jumping the gun with a fresh new season of values. Shown below are examples plus freight, preparation and any additional options on low Spitzer sale prices. You'll get better than a Springtime allowance for your old car — so come in now.

AT SPITZER YOU'RE NUMBER ONE IN '71

We buy cars and trucks from the factory at the lowest possible prices... plus the savings on you. And when you visit our service department, you'll find one more reason to be glad you bought your car at Spitzer.



\$2348

BRAND NEW 1971 TORINO HARDTOPS

Large selection — full standard factory equipment in your choice of color... Many inside where it's Just Like Spring.



\$2487

BRAND NEW 1971 MUSTANG HARDTOPS

Large selection — full standard factory equipment in your choice of color... Instant Financing — No Payments 'til Spring.

Similar Spring Savings on over 350 cars and trucks in stock



Since 1904 Serves You Better Saves You More

Euclid Ave. at East 133rd

OUR NEW HOME

500 CAR SELECTION

1971 PINTO'S \$1840 Annual percentage rate 12.83—36 mos. deferred payment price \$2,510.24 on preapproved credit. Cash price \$2,083.15. Price includes all preparations, freight and taxes. Brand new, never titled, never driven. \$50 Down \$15.89 per week	1971 MAVERICK \$1995 Annual percentage rate 12.83—36 mos. deferred payment price \$2,706.08 on preapproved credit. Cash price \$2,245.13. Price includes all preparations, freight and taxes. Brand new, never titled, never driven. \$50 Down \$17.16 per week	1971 GALAXIE \$2690 Annual percentage rate 12.83—36 mos. deferred payment price \$3,584.84 on preapproved credit. Cash price \$2,971.40. Price includes all preparations, freight and taxes. Brand new, never titled, never driven. \$50 Down \$22.83 per week	1971 TORINO \$2350 Annual percentage rate 12.83—36 mos. deferred payment price \$2,105.00 on preapproved credit. Cash price \$2,016.10. Price includes all preparations, freight and taxes. Brand new, never titled, never driven. \$50 Down \$20.06 per week
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CREDIT PROBLEMS? SHORT OF CASH? Call Mr. Kidd 871-8600

USED CARS A-1 WARRANTY

NO TURN DOWNS IF WE CAN'T FINANCE YOU. NOBODY CAN!

'62 RENAULT SEDAN \$222	'66 FALCON 2-DOOR Sedan, Automatic \$722	'68 MUSTANG HARDTOP 6-cylinder, standard shift \$922
'62 FAIRLANE 2-DOOR 6-cylinder, automatic \$222	'66 CHEVY 2-DOOR SEDAN 6-cylinder, automatic \$822	'66 CHEVY IMPALA V-8, automatic, hardtop \$1022
'63 FALCON HARDTOP 6-cylinder, automatic \$322	'66 FORD CUSTOM 500 Sedan, Automatic \$822	'66 MUSTANG CONVERTIBLE 6-cylinder, automatic \$1222
'65 CHEVY BEL AIR Wagon, V-8, automatic \$422	'66 RAMBLER AMBASSADOR V-8, automatic, Factory Air \$922	'65 BUICK RIVIERA Full power, Factory Air \$1222
'66 PONTIAC BONNEVILLE 4-Dr. Full power \$622	'66 PONTIAC TEMPEST V-8, automatic \$922	'68 CHEVY IMPALA V-8, standard shift \$1422

MARC LANCE FORD

CLEVELAND'S OLDEST FORD DEALER
CORNER OF CENTER RIDGE & CLAGUE RDS. WESTLAKE, OHIO
1 mile west of Westgate **871-8600**

WE TRADE YOUR WAY

LET US PROVE IT TODAY!

A-1 USED CAR VALUES

'65 WILLYS WAGONER 4-WHEEL DRIVE \$888 Automatic Power	'67 CHEVY IMPALA SS \$1288 Auto. Power Steering, White Walls	'65 CHRYSLER NEW YORKER \$766 Auto. Power, Extra Clean
'66 BUICK LESABRE 4-DR. \$988 Auto. Power, New White Walls	'65 FORD COUNTRY SQUIRE 19-Passenger Auto, Factory-Air	'69 PLYMOUTH STATION WAGON \$1588 Automatic Power Nice, A most See
'67 FORD RANCH WAGON \$999 V-8, Auto, Radio Extra Nice	'67 TEMPEST LeMANS 2-DR. \$1188 6-Cyl. Auto, A-1 Buy	'69 FORD GALAXIE 500 4-Dr. Hardtop, Factory-Air, Power
'68 GALAXIE 4-DOOR \$1399 Automatic Factory Air Power—Sharp	'68 MUSTANG 2-DOOR, R.I. \$1488 Auto, vinyl roof Very Nice	'68 FORD FAIRLANE 500 R.I. \$1299 Auto, Low Mileage, Extra Clean

SEE US FIRST

BOB ERB

FORD

SELLS FOR LESS AND SERVES YOU BEST



Final Close-Outs All 1970 Fords

Example: '70 Galaxie 500 2-door hardtop, FACTORY AIR, power steering and brakes, radio, whitewalls, tinted glass. Original list price \$4,164. **NOW \$2388**

"Many More to Choose From"

DON'T MISS OUR DISPLAY AT THE GREAT LAKES MALL SHOW THURS. THE 20TH

BOB ERB

FORD

7799 MENTOR AVE. MENTOR, OHIO
942-5800

WE RENT AND LEASE ALL MAKES AND MODELS

NO FIBBIN'

JUST REAL 'GEORGE' USED CAR VALUES!

'68 DODGE 4-Door, V-8, automatic, Special price \$835

'65 MUSTANG 4-Door, V-8, automatic, Special price \$1095

'67 PONTIAC Catalina, 4-Door, V-8, automatic, Special price \$1995

'67 CHEVROLET Chevelle, 4-Door, V-8, automatic, Special price \$1495

'68 GRAND PRIX 4-Door, V-8, automatic, Special price \$1595

'70 PONTIAC Catalina, 4-Door, V-8, automatic, Special price \$1995

'69 CHEVROLET Chevelle, 4-Door, V-8, automatic, Special price \$1295

'67 PONTIAC Catalina, 4-Door, V-8, automatic, Special price \$1995

'69 CHEVROLET Chevelle, 4-Door, V-8, automatic, Special price \$1295

'67 BUICK Wildcat, 4-Door, V-8, automatic, Special price \$1095

'70 BONNEVILLE 4-Door, V-8, automatic, Special price \$1095

'69 BUICK Electra, 4-Door, V-8, automatic, Special price \$1349

'70 CATALINA 4-Door, V-8, automatic, Special price \$2795

GRABSKI CORNERS
7240 BROADWAY
341-1411

CREDIT? NO PROBLEM AT LAKEWOOD MOTORS

No Finance Company! No Bank!

We Carry Your Contract! "EASIEST PLACE IN THE CITY TO BUY A CAR!"

CALL 433-4545 FOR INSTANT CREDIT

1301 BRONX PARK 433-4545

71 NOVAS PRICED TO SELL

Full factory equipment as ordered, #11327 does not include freight. As Low As **\$2240**

Lally-Fiedler CHEVROLET
Broadway, 232-2000
Another Good Sports Chevy Dealer

1970 MAVERICK \$1,695	1968 MUSTANG \$1,495
1967 FORD GALAXIE 500 \$1,095	1966 FORD \$895
1966 FORD GALAXIE 500 \$1,095	1966 FORD \$895
1966 FORD GALAXIE 500 \$1,095	1966 FORD \$895
1966 FORD GALAXIE 500 \$1,095	1966 FORD \$895

'71 PINTO

BRAND NEW—NEVER TITLED NEVER DRIVEN

\$1795

BASE PRICE

HALLEEN

28000 LORAIN
777-7600

CASH PRICES CARS PLAINLY PRICED

1967 FORD GALAXIE 500 \$1,095	1969 T-BIRD \$2,495
1966 FORD GALAXIE 500 \$1,095	1967 CUSTOM \$995
1966 FORD GALAXIE 500 \$1,095	1967 CUSTOM \$995
1966 FORD GALAXIE 500 \$1,095	1967 CUSTOM \$995

ROBERT LEE FORD

SPECIAL PURCHASE

FACTORY OFFICIALS CARS

ALL HAVE 5-YR. / 50,000 MILE WARRANTY

★★ EXAMPLES: ★★



\$3988

10-Passenger Station Wagon, FACTORY AIR CONDITIONING, V-8, automatic, power steering, power brakes, power windows, vinyl roof, luggage rack, cruise control plus more extras too numerous to mention. 5-yr. 50,000 mile warranty.



\$2845

FACTORY AIR CONDITIONING, V-8, automatic, power steering, power brakes, vinyl trim, radio, white sidewalls, wheel covers, extra low mileage, 5/50 warranty.



\$2888

FACTORY AIR CONDITIONING, V-8, automatic, power steering, power brakes, vinyl trim, radio, white sidewalls, wheel covers, extra low mileage, 5/50 warranty.



\$2845

FACTORY AIR CONDITIONING, V-8, automatic, power steering, power brakes, vinyl trim, radio, white sidewalls, wheel covers, extra low mileage, 5/50 warranty.



\$2495

These are equipped with V-8, automatic transmission, power steering, radio, heater-defroster, vinyl trims. Balance of 5-year, 50,000-mile warranty.



\$2395

V-8 engine, auto. trans., power steering, radio, heater and def., whitewalls, wheel covers, plus many more deluxe extras.



\$2695

10-PASSENGER SQUIRE station wagon, V-8, automatic, power steering, brakes, radio, white sidewalls, wheel covers.



\$2095

V-8, automatic, power steering, radio, whitewall tires and wheel covers. Very clean, new car finish with accent stripes.



\$1788

Hardtop Coupe, V-8, automatic, power steering, radio, heater, defroster, whitewalls and full wheel covers.



\$1395

2-Door Hardtop, V-8 engine, automatic transmission, power steering, vinyl roof, whitewalls, radio, heater.



\$1688

Factory Air Conditioned, V-8 engine, radio, whitewalls, wheel covers.



\$2985

10-Pass. Wagon, V-8 engine, auto. trans., power steering and brakes, radio, heater, whitewalls, wheel covers. Extra low mileage.



\$1895

Vinyl roof, V-8, cruise-matic, power steering, power brakes, Brougham trim, radio, heater and defroster, whitewalls and many more extras.



\$1695

2-Door Hardtop, V-8, factory air conditioned, radio, whitewalls, wheel covers. This one's a real clean one!



\$1795

Fastback, V-8, automatic, power steering, radio, heater, defroster, whitewalls, wheel covers.




\$1145

V-8 engine, automatic transmission, power steering, radio, heater and defroster. Beautiful turquoise finish.



\$1488

Automatic transmission, roof, bucket seats, radio, heater and defroster, whitewalls.



\$1995

10-Passenger, V-8 engine, automatic transmission, power steering, radio, heater and defroster, whitewalls, wheel covers.



\$1995

Vinyl roof, factory air conditioned, V-8 engine, auto. trans., power steering, power brakes, whitewalls. Extra clean.



\$1795

4-Door, 6-cylinder, Economy, radio, heater, defroster, whitewalls.




\$1795

4-Door, 6-cylinder, Economy, radio, heater, defroster, whitewalls, like new!



\$2195

FACTORY AIR COND., Cruise-matic, V-8 engine, power steering, radio, heater and def., whitewalls, wheel covers. 5-year, 50,000-mile warranty.




\$1395

Custom 500 4-Door, V-8 engine, automatic transmission, power steering, radio, wheel covers.



\$1895

This sports model equipped with V-8 engine, auto. trans., power steering, radio, heater, defroster, whitewalls and lots more.



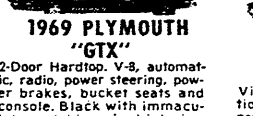
\$1695

V-8 engine, automatic transmission, radio, heater and def., whitewall tires, wheel covers. A real clean hower.



\$888

2-Door Hardtop, vinyl roof, V-8, automatic, FACTORY AIR CONDITIONED, whitewalls, wheel covers, "Very Deluxe".



\$2295

2-Door Hardtop, vinyl roof, V-8, automatic, FACTORY AIR CONDITIONED, whitewalls, wheel covers, "Very Deluxe".



\$2595

2-Door Hardtop, vinyl roof, V-8, auto. trans., power steering, power brakes, radio, heater and defroster, whitewalls, wheel covers.




\$1895

Vinyl roof, factory air conditioned, V-8, automatic, power steering, radio, whitewalls, wheel covers.



\$1795

2-Door, Automatic, power steering, radio, heater, defroster, white sidewalls, wheel covers. Extra clean in and out.



\$895

Monterey 4-Door, V-8, automatic, power steering, radio, heater and def., whitewalls.

BARGAIN BUGGYS

'62 Ford Galaxie XL 2-door hardtop. Real Clean \$495	'66 Custom 500. Auto. \$888
'61 Fairlane 2-door, 1-owner, low mileage \$488	'66 Ford country sedan \$695
'65 Mustang hardtop. Save ... \$795	'63 Ford 4-dr. \$195
'64 Chevy 4-door, automatic \$495	'65 Custom 4-dr., auto. \$788

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14550 LORAIN AVE. 541-9800

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